# CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT 

## VERUS ACQUISITION GROUP, INC. AND SUBSIDIARY

December 31, 2012 and 2011

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FORTNER, BAYES, LEVKULICH
\& GARRISON, PIC.
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## INDEPENDENT AUDITORS REPORT

Board of Directors<br>Verus Acquisition Group, Inc.<br>Fort Collins, Colorado

We have audited the accompanying consolidated financial statements of Verus Acquisition Group, Inc. and Subsidiary which are comprised of the consolidated balance sheets as of December 31, 2012 and 2011, and the related consolidated statements of income, stockholders' equity and cash flows for the years then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Verus Acquisition Group, Inc. and Subsidiary at December 31, 2012 and 2011 and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.


March 26, 2013

## Verus Acquisition Group, Inc. and Subsidiary CONSOLIDATED BALANCE SHEETS

ASSETS
Cash and due from banks
Interest-bearing deposits with banks
Federal funds sold
Total cash and cash equivalents
Nonmarketable equity securities
Loans
Less allowance for loan losses
Total loans
Foreclosed real estate
Premises and equipment, net
Accrued interest receivable
Core deposit intangible
Goodwill
Other assets

| December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2012 |  | 2011 |  |
| (in thousands) |  |  |  |
| \$ | 3,939 | \$ | 1,374 |
|  | 18,363 |  | 18,121 |
|  | 495 |  | 746 |
|  | 22,797 |  | 20,241 |
|  | 1,546 |  | 1,280 |
|  | 237,567 |  | 221,905 |
|  | $(2,195)$ |  | (955) |
|  | 235,372 |  | 220,950 |
|  | 2,687 |  | 2,487 |
|  | 446 |  | 645 |
|  | 814 |  | 888 |
|  | 788 |  | 1,268 |
|  | 733 |  | 733 |
|  | 3,096 |  | 3,013 |
| \$ | 268,279 | \$ | 251,505 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

Liabilities
Deposits

| Noninterest-bearing | \$ | 26,144 | \$ | 17,613 |
| :---: | :---: | :---: | :---: | :---: |
| Interest-bearing |  | 200,526 |  | 189,122 |
| Total deposits |  | 226,670 |  | 206,735 |
| Federal Home Loan Bank borrowings |  | 4,211 |  | 4,211 |
| Note payable |  | - |  | 2,225 |
| Accrued interest payable |  | 68 |  | 112 |
| Other liabilities |  | 864 |  | 986 |
| Total liabilities |  | 231,813 |  | 214,269 |
| Commitments (notes D and J) |  |  |  |  |
| Stockholders' equity |  |  |  |  |
| Preferred stock - 9,740 shares authorized, no par value per share, 9,740 shares issued and outstanding at December 31, 2012 and 2011 |  | 9,740 |  | 9,740 |
| Common stock - $5,000,000$ shares authorized, no par value per share, 1,206,101 and 1,211,101 shares issued and outstanding |  | 12,042 |  | 12,111 |
| Retained earnings |  | 1,813 |  | 1,560 |
| Total equity attributable to common stock |  | 23,595 |  | 23,411 |
| Noncontrolling interest |  | 12,871 |  | 13,825 |
| Total stockholders' equity |  | 36,466 |  | 37,236 |
|  | \$ | 268,279 | \$ | 251,505 |

The accompanying notes are an integral part of these consolidated financial statements.

## Verus Acquisition Group, Inc. and Subsidiary CONSOLIDATED STATEMENTS OF INCOME

|  | Years Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | (in thousands) |  |  |  |
| Interest and dividend income |  |  |  |  |
| Interest and fees on loans | \$ | 15,574 | \$ | 14,212 |
| Interest on federal funds sold |  | 2 |  | 2 |
| Interest-bearing deposits with banks |  | 46 |  | 48 |
| Dividends |  | 58 |  | 47 |
| Total interest and dividend income |  | 15,680 |  | 14,309 |
| Interest expense |  |  |  |  |
| Deposits |  | 2,115 |  | 2,780 |
| Federal Home Loan Bank borrowings |  | 68 |  | 183 |
| Notes payable |  | 20 |  | 171 |
| Total interest expense |  | 2,203 |  | 3,134 |
| Net interest income |  | 13,477 |  | 11,175 |
| Provision for loan losses |  | 1,347 |  | 1,097 |
| Net interest income after provision for loan losses |  | 12,130 |  | 10,078 |
| Noninterest income |  |  |  |  |
| Service charges on deposit accounts |  | 129 |  | 127 |
| Fees from servicing government guaranteed loans |  | 113 |  | 130 |
| Gain on sale of government-guaranteed loans |  | 10 |  | 252 |
| Other |  | 173 |  | 128 |
|  |  | 425 |  | 637 |
| Noninterest expenses |  |  |  |  |
| Salaries and employee benefits |  | 2,632 |  | 1,938 |
| Occupancy and equipment |  | 626 |  | 888 |
| Foreclosed real estate |  | 100 |  | 910 |
| Core deposit amortization |  | 480 |  | 762 |
| Other expenses |  | $1,243$ |  | $1,949$ |
|  |  | 5,081 |  | 6,447 |
| Income before income taxes |  | 7,474 |  | 4,268 |
| Income tax expense |  | 2,914 |  | 1,373 |
| Net income before noncontrolling interests <br> Less net income attributable to noncontrolling interests |  | $\begin{gathered} 4,560 \\ (2,460) \\ \hline \end{gathered}$ |  | $\begin{gathered} 2,895 \\ (1,388) \\ \hline \end{gathered}$ |
| NET INCOME | \$ | 2,100 | \$ | 1,507 |
| Net income | \$ | 2,100 | \$ | 1,507 |
| Less: Preferred dividends |  | 98 |  | 45 |
| Net income available to common shareholders | \$ | 2,002 | \$ | 1,462 |

The accompanying notes are an integral part of these consolidated financial statements.

# Verus Acquisition Group, Inc. and Subsidiary CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY 

Years ended December 31, 2012 and 2011

|  | Preferred stock | Common stock | Retained earnings | Total | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |  |  |
| Balance at December 31, 2010 | \$ | \$ 11,555 | \$ 98 | \$ 11,653 | \$ 12,437 | \$ 24,090 |
| Issuance of 9,740 shares of preferred stock | 9,740 | - | - | 9,740 | - | 9,740 |
| Issuance of 55,602 shares of common stock | - | 556 | - | 556 | - | 556 |
| Comprehensive income |  |  |  |  |  |  |
| Net income | - | - | 1,507 | 1,507 | 1,388 | 2,895 |
| Other comprehensive income | - | - | - | - | - | - |
| Less dividends on preferred stock | - | - | (45) | (45) | - | (45) |
| Balance at December 31, 2011 | 9,740 | 12,111 | 1,560 | 23,411 | 13,825 | 37,236 |
| Repurchase of minority interest common stock | - | - | - | - | (92) | (92) |
| Issuance of minority interest common stock | - | - | - | - | 289 | 289 |
| Repurchase of 5,000 shares of common stock | - | (69) | - | (69) | - | (69) |
| Comprehensive income |  |  |  |  |  |  |
| Net income | - | - | 2,100 | 2,100 | 2,460 | 4,560 |
| Other comprehensive income | - | - | - | - | - | - |
| Less dividends on common stock | - | - | $(1,749)$ | $(1,749)$ | $(3,611)$ | $(5,360)$ |
| Less dividends on preferred stock | - | - | (98) | (98) | - | (98) |
| Balance at December 31, 2012 | \$ 9,740 | \$ 12,042 | \$ 1,813 | \$ 23,595 | \$ 12,871 | $\underline{\text { \$ 36,466 }}$ |

## Verus Acquisition Group, Inc. and Subsidiary CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Year ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | (in thousands) |  |  |  |
| Cash flows from operating activities |  |  |  |  |
| Net income | \$ | 2,100 | \$ | 1,507 |
| Adjustments to reconcile net income to net cash |  |  |  |  |
| flows from operating activities |  |  |  |  |
| Depreciation and amortization |  | 204 |  | 244 |
| Core deposit amortization |  | 480 |  | 762 |
| Writedowns on leasehold improvments |  |  |  | 108 |
| Valuation allowance on foreclosed real estate |  | 161 |  | 763 |
| Provision for loan losses |  | 1,347 |  | 1,097 |
| Federal Home Loan Bank stock dividends |  | (3) |  | (8) |
| (Gain)loss on sale of foreclosed real estate |  | (61) |  | 147 |
| Accretion of loan discount |  | $(1,665)$ |  | (117) |
| Gain on sale of government guaranteed loans |  | (10) |  | (252) |
| Minority interest in subsidiary |  | 2,460 |  | 1,388 |
| Deferred income taxes |  | (150) |  | (862) |
| Net change in: |  |  |  |  |
| Accrued interest receivable and other assets |  | 141 |  | (68) |
| Accrued interest payable and other liabilities |  | (166) |  | 186 |
| Net cash provided by operating activities |  | 4,838 |  | 4,895 |
| Cash flows from investing activities |  |  |  |  |
| Purchase of nonmarketable equity securities |  | (263) |  | (735) |
| Redemptions on nonmarketable equity securities |  |  |  | 702 |
| Loan originations and principal collections, net |  | $(15,626)$ |  | $(10,693)$ |
| Expenditures for premises and equipment |  | (5) |  | (117) |
| Capitalized improvements to foreclosed real estate |  | - |  | (155) |
| Proceeds from the sale of foreclosed real estate |  | 1,232 |  | 1,949 |
| Net cash used in investing activities |  | $(14,662)$ |  | $(9,049)$ |
| Cash flows from financing activities |  |  |  |  |
| Net change in deposits |  | 19,935 |  | $(5,616)$ |
| Advances on Federal Home Loan Bank borrowings |  | - |  | 4,211 |
| Payments on Federal Home Loan Bank borrowings |  | - |  | $(7,842)$ |
| Repurchase of common stock |  | (161) |  | - |
| Proceeds from sale of common stock |  | 289 |  | 556 |
| Proceeds from sale of preferred stock |  |  |  | 9,740 |
| Shares of subsidiary acquired from minority shareholders |  | - |  | (53) |
| Payments on note payable |  | $(2,225)$ |  | $(1,610)$ |
| Cash dividends paid on common stock |  | $(5,360)$ |  | - |
| Cash dividends paid on preferred stock |  | (98) |  | (45) |
| Net cash provided by (used in) financing activities |  | 12,380 |  | (659) |
| Net change in cash and cash equivalents |  | 2,556 |  | $(4,813)$ |
| Cash and cash equivalents at beginning of period |  | 20,241 |  | 25,054 |
| Cash and cash equivalents at end of period | \$ | 22,797 | \$ | 20,241 |
| Supplemental Disclosures of Cash Flow Information |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest expense | \$ | 2,247 | \$ | 3,183 |
| Income taxes |  | 2,678 |  | 2,423 |

# Verus Acquisition Group, Inc. and Subsidiary <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011 

## NOTE A - SUMMARY OF ACCOUNTING POLICIES

The accounting and reporting policies of Verus Acquisition Group, Inc. and Subsidiary conform to accounting principles generally accepted in the United States of America and to general practice within the banking industry. The following is a summary of the significant accounting and reporting policies:

## Organization and Principles of Consolidation

Verus Acquisition Group, Inc. (Verus) was incorporated on March 2, 2010 for the purpose of becoming a bank holding company. On October 29, 2010, Verus purchased the $51 \%$ interests in the following banks (the Banks) from subsidiaries of Capital Bancorp Limited, a national community bank development company: Fort Collins Commerce Bank (FCCB), Larimer Bank of Commerce (LRBC) and Loveland Bank of Commerce (LVBC). The entities are collectively referred to as "the Company."

On February 14, 2011, LRBC and LVBC were merged into FCCB. Following the merger, the name of the Bank was changed to Verus Bank of Commerce.

A summary of the stock exchange follows:

| Bank | Shares <br> exchanged |  | Approximate <br> Conversion <br> ratio |  | Shares of <br> Verus <br> Bank <br> received |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Fort Collins Commerce Bank | 850,000 |  | 2.373 |  | $2,017,018$ |
| Larimer Bank of Commerce | 800,000 |  | 2.351 |  | $1,880,767$ |
| Loveland Bank of Commerce | 800,000 |  | 1.377 |  | $1,101,568$ |

Following the merger, the President of Loveland Bank of Commerce became the Chairman and CEO of Verus Bank of Commerce, and the President of Larimer Bank of Commerce became Vice Chairman and President of Verus Bank of Commerce.

The merger was accounted for as a combination of commonly controlled entities. As a result, for the periods during the merger, financial information of the Banks has been reported on a combined basis.

The accompanying consolidated financial statements include the consolidated totals of the accounts of Verus and its subsidiary. The consolidated financial statements include the operations of the Bank for the period endings December 31, 2012 and 2011, respectively.

All significant intercompany accounts and transactions have been eliminated in consolidation.

## Nature of Operations

The Company provides a full range of banking and mortgage services to individual and corporate customers, principally in Larimer County, Colorado and the surrounding area. The Company is subject to competition from other financial institutions for loan and deposit accounts. The Company is also subject to regulation by certain governmental agencies and undergoes periodic examinations by those regulatory agencies.

## Use of Estimates

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates.

Material estimates that are particularly susceptible to significant change in the near-term relate to the determination of the allowance for loan losses and valuation of foreclosed real estate.

In connection with the determination of the allowance for loan losses, management obtains independent appraisals for significant properties and assesses estimated future cash flows from borrowers' operations and the liquidation of loan collateral.

Management believes that the allowance for loan losses is adequate. While management uses available information to recognize loan losses, changes in economic conditions may necessitate revisions in future years.

## Significant Group Concentrations of Credit Risk

Most of the Company's activities are with customers located in the Larimer County, Colorado area. Note B discusses the types of lending that the Company engages in.

## Cash and Cash Equivalents

For purposes of the statements of cash flows, cash and cash equivalents include cash and balances due from banks, interest-bearing deposits with banks and federal funds sold.

## Nonmarketable Equity Securities

Nonmarketable equity securities, consisting of Federal Home Loan Bank and Federal Reserve Bank stock, are recorded at cost.

## Loans

The Company primarily grants construction, land and land development and real estate loans to customers primarily in the Larimer County, Colorado area. The ability of the Company's borrowers to honor their contracts is dependent upon the real estate and general economic conditions in this area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for charge-offs and the allowance for loan losses. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment on the related loan yield using the effective yield method.

Past due loans are any loans for which payments of interest, principal or both have not been received within the timeframes designated by the loan agreements. Loans with payments in arrears but for which borrowers have resumed making scheduled payments are considered past due until arrearages are brought current. Loans that experience insignificant payment delays or payment shortfalls generally are not considered past due. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

The accrual of interest on all loans is discontinued at the time a loan is 90 days delinquent unless the loan is well secured and in process of collection. Additionally, loans are placed on nonaccrual at an earlier date if collection of principal or interest is considered doubtful. When placing a loan on nonaccrual status, interest accrued to date is generally reversed and is charged against the current year's interest income. Payments received on a loan on nonaccrual status are applied against the balance of the loan. A loan is returned to accrual status when principal and interest are no longer past due and collectability is no longer doubtful.

Troubled debt restructurings are loans for which concessions in terms have been made as a result of the borrower experiencing financial difficulty. Generally, concessions granted to customers include lower interest rates and modification of the payment stream to lower or defer payments. Interest on troubled debt restructurings is accrued under the new terms if the loans are performing and full collection of principal and interest is expected. However, interest accruals are discontinued on troubled debt restructurings that meet the Company's nonaccrual criteria.

Generally, loans are charged off in whole or in part on a loan-by-loan basis after they become significantly past due and based upon management's review of the collectability of all or a portion of the loan unless the loan is in the process of restructuring. Charge off amounts are determined based upon the carrying amount of loans and the amount estimated to be collectible as determined by analyses of expected future cash flows and the liquidation of loan collateral.

## Purchased Loans

With the application of purchase accounting due to the previously described merger, the Company was deemed to have acquired all of its loans at fair value on October 29, 2010, without the carryover of the Banks’ previously accrued allowance for loan losses. Losses on these loans that are incurred subsequent to the date of acquisition are recognized by a provision for loan losses.

Loan discounts on unimpaired loans are accreted into income over the anticipated life of the portfolio. For impaired loans, the difference between the contractual balance and the estimated fair value has been treated as a non-accretable discount and, if applicable, will be recognized as interest income after the carrying amount of these loans has been recovered.

## Allowance for Loan Losses

The allowance for loan losses is a valuation allowance for probable incurred credit losses, and is established through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance consists of specific and general components as follows:
The specific component relates to loans that are considered impaired, and is comprised of valuation allowances calculated on a loan-by-loan basis. Impaired loans are all specifically identified loans for which it is probable that the Company will not collect all amounts due according to the contractual terms of the loan agreement. Factors considered by management in determining whether a loan is impaired include payment status, collateral value, the borrower's financial condition and overall loan quality as determined by an internal loan grading system. Included in impaired loans are all nonaccrual loans and all accruing troubled debt restructurings. Loans that experience insignificant payment delays or payment shortfalls generally are not considered impaired. For impaired loans for which repayment is expected solely from the collateral, impairment is measured based on the fair value of the collateral. For other impaired loans, impairment may be measured based on the fair value of the collateral or on the present value of expected future cash flows discounted at the loan's original effective interest rate. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

The general component relates to non-impaired loans, and is based on historical loss experience adjusted for the effects of qualitative factors that are likely to cause estimated credit losses as of the evaluation date to differ from the portfolio's historical loss experience. Qualitative factors include the following: economic conditions; industry conditions; changes in lending policies and procedures; trends in the volume and terms of loans; the experience, ability and depth of lending staff; levels and trends in delinquencies; levels and trends in charge-off and recovery activity; levels and trends of loan quality as determined by an internal loan grading system; and portfolio concentrations.

Although the allowance contains a specific component, the entire allowance is available for any loan that, in management's judgment, should be charged-off.

On a monthly basis, management estimates the allowance balance required using the criteria identified above in relation to the relevant risks for each of the Company's major loan segments. Significant overall risk factors for both the Company's real estate, commercial and consumer portfolios include the strength of the real estate market and the strength of economy in the Company's lending area.

The quality of the Company's loan portfolio is assessed as a function of the levels of past due loans and impaired loans, and internal credit quality ratings which are updated monthly by management. The ratings on the Company's internal credit scale are broadly grouped into the categories "non-classified" and "classified." Non-classified loans are those loans with minimal identified credit risk, as well as loans with potential credit weaknesses which deserve management's attention but for which full collection of contractual principal and interest is not significantly at risk. Classified loans are those loans that have well-defined weakness that put full collection of contractual principal or interest at risk, and classified loans for which it is probable that the Company will not collect all contractual principal or interest are also considered impaired. The credit quality ratings are an important part of the Company's overall credit risk management process and are considered in the determination of the allowance for loan losses.

Determination of the allowance is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance. Such agencies may require the Company to recognize additional losses based on their judgments about information available to them at the time of their examination.

## Off- Balance Sheet Financial Instruments

In the ordinary course of business, the Company enters into off-balance-sheet financial instruments consisting of commitments to extend credit, unused lines of credit, standby letters of credit and undisbursed loans in process. These financial instruments are recorded in the financial statements when they are funded.

In conjunction with the determination of the allowance for loan losses, and using the same criteria, the Company determines the extent of credit risk on its off-balance sheet financial instruments and whether there are probable incurred credit losses on those instruments for which a loss provision is necessary. The Company has determined that there is minimal credit risk on its off-balance sheet financial instruments, and accordingly has not recorded a loss provision or allowance for those instruments.

## Foreclosed Real Estate

Real estate acquired through, or in lieu of, loan foreclosure is held for sale and is initially recorded at fair value less cost to sell at the date of acquisition, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in other expenses.

## Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives or lease periods, principally on the straight-line method.

## Intangible Assets

## Core Deposit Intangible

The core deposit intangible resulted from Verus' acquisition of the Banks, and represents the excess of the fair value of deposits acquired over their book value at the time of acquisition. The core deposit intangible is amortized to expense over a ten year period. In addition, the core deposit intangible is assessed at least annually for impairment, and any impairment losses are recognized in earnings in the period identified.

## Goodwill

Goodwill resulting from Verus’ acquisition of the Banks represents the excess of the purchase price over the fair value of acquired tangible assets and liabilities and identifiable intangible assets. Goodwill is assessed at least annually for impairment, and any impairment losses are recognized in earnings in the period identified.

## Income Taxes

Verus and its subsidiary each file separate federal and state returns. The Company is no longer subject to U.S. federal income tax examinations by tax authorities for years before 2009.

Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws. Realization of deferred tax assets is dependent upon the generation of a sufficient level of future taxable income and recoverable taxes paid in prior years. Management periodically assesses the deferred tax asset, and a valuation allowance is recorded if the full amount is not expected to be realized.

The Company has adopted guidance issued by the Financial Accounting Standards Board with respect to accounting for uncertainty in income taxes. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that a portion of the deferred tax asset may not be realized within one year.

## Transfers of Financial Assets

Transfers of financial assets are accounted for as sales when control over the assets has been relinquished. Control over transferred assets is deemed to be relinquished when the assets have been isolated from the Company, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before maturity.

## Recent Accounting Pronouncements

In July 2012, the FASB amended existing guidance relating to testing indefinite-lived intangible assets for impairment. The amendment permits an assessment of qualitative factors to determine whether the existence of events and circumstances indicates that it is more likely than not that the indefinite-lived intangible asset is impaired. If, after assessing the totality of events and circumstances, it is concluded that it is not more likely than not that the indefinite-lived intangible asset is impaired, then no further action is required. However, after the same assessment, if it is concluded that it is more like than not that the indefinite-lived intangible asset is impaired, then a quantitative impairment test should be performed whereby the fair value of the indefinite-lived intangible asset is compared to the carrying amount. The amendments in this guidance are effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted. Management does not expect the effect of adopting this standard to have a material effect on the Company's operating results or financial condition.

## Subsequent Events

Management evaluates events occurring subsequent to the balance sheet date, through the date the financial statements are eligible to be issued, to determine whether the events require recognition or disclosure in the financial statements. If a subsequent event evidences conditions existing at the balance sheet date, the effects are recognized in the financial statements (recognized subsequent event). If a subsequent event evidences conditions arising after the balance sheet date, the effects are not recognized in the financial statements but rather disclosed in the notes to the consolidated financial statements (non-recognized subsequent events). The effects of subsequent events are only recognized if material, or disclosed if the financial statements would otherwise be misleading.

The Company has evaluated subsequent events for recognition and disclosure through March 26, 2013, which is the date the financial statements were available to be issued.

## Comprehensive Income

Comprehensive income consists of net income and other comprehensive income.

In 2012, the Company adopted new accounting guidance that requires comprehensive income to be disclosed in a single, continuous statement of comprehensive income, or in two separate but consecutive statements of income and comprehensive income. The Company has no other comprehensive income for the years ended December 31, 2012 and 2011.

## NOTE B - LOANS AND ALLOWANCE FOR LOAN LOSSES

A summary of the balances of loans follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | (in thousands) |  |  |  |
| Construction, land and land development |  |  |  |  |
| Residential 1-4 family | \$ | 3,582 | \$ | 3,123 |
| Other |  | 10,820 |  | 12,948 |
|  |  | 14,402 |  | 16,071 |
| Real estate |  |  |  |  |
| Residential 1-4 family |  | 25,929 |  | 27,619 |
| Multifamily |  | 12,834 |  | 9,413 |
| Commercial |  | 158,416 |  | 138,798 |
| Farmland |  | 6,234 |  | 7,380 |
|  |  | 203,413 |  | 183,210 |
| Commercial and industrial |  | 21,829 |  | 26,164 |
| Consumer and other |  | 151 |  | 353 |
|  |  | 239,795 |  | 225,798 |
| Less loan discount |  | $(2,228)$ |  | $(3,893)$ |
|  | \$ | 237,567 | \$ | 221,905 |

At December 31, 2012 the Company had approximately \$36,600,000 of SBA 504 and $\$ 8,000,000$ of SBA 7A loans. Management believes these loans are considered liquid assets given the active and mature secondary market for these loans as well as their associated premiums. Management includes these assets as part of its liquidity measurement and includes them in the Company's Contingent Liquidity Plan, which is updated quarterly. These loans may be periodically sold for liquidity purposes and to manage industry concentrations and interest rate risk.

As a result of the previously described acquisition, and the application of purchase accounting on October 29, 2010, the Company was deemed to have acquired all loans on that date at fair value. For loans deemed to be impaired, it was probable that all contractually required payments would not be collected. However, the expected cash flows on these loans are uncertain and management has elected to treat the purchase discounts on these loans as nonaccretable and to recognize those discounts in interest income on the cash basis after the initial purchase cost of the loans have been recovered. In 2011, the Company changed its estimate of the accretable loan discount (decreasing it by $\$ 250,000$ ) to more accurately reflect the yield on the purchased loan portfolio and to more accurately reflect the non-accretable purchase discount. The following schedule summarizes information relative to these loans:

|  | Contractual Balance |  | Non- <br> accretable <br> Purchase <br> Discount <br> (in thousands) |  | Carrying <br> Amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Balance at December 31, 2012 | \$ | 250 | \$ | (150) | \$ | 100 |

Activity in the loan discount follows:

|  | (in thousands) |  |
| :--- | ---: | ---: |
| Balance at December 31, 2011 | $\$$3,521 <br> $(1,665)$ <br> Less amount accreted to income <br> Change in non-accreted purchase discount <br>  <br> Balance at December 31, 2012 | 222  <br>   |

Transactions in the allowance for loan losses are as follows:

|  | Year ended December 31, 2012 (in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction, land and land development |  | Real estate |  | Commercial and industrial |  | Consumer and other |  | Total |  |
| Balance at December 31, 2011 | \$ | 160 | \$ | 607 | \$ | 187 | \$ | 1 | \$ | 955 |
| Provision for loan losses |  | 328 |  | 986 |  | 33 |  | - |  | 1,347 |
| Charge-offs |  | (87) |  | (29) |  | - |  | - |  | (116) |
| Recoveries |  | - |  | - |  | 9 |  | - |  | 9 |
| Net (charge-offs) recoveries |  | (87) |  | (29) |  | 9 |  | - |  | (107) |
| Balance at December 31, 2012 | \$ | 401 | \$ | 1,564 | \$ | 229 | \$ | 1 | \$ | 2,195 |


|  | Year ended December 31, 2011 (in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction, land and land development |  | Real estate |  | Commercial and industrial |  | Consumer and other |  | Total |  |
| Balance at December 31, 2010 | \$ | 22 | \$ | 50 | \$ | 17 | \$ | 6 | \$ | 95 |
| Provision for loan losses |  | 138 |  | 977 |  | (15) |  | (3) |  | 1,097 |
| Charge-offs |  | - |  | (460) |  | (40) |  | (3) |  | (503) |
| Recoveries |  | - |  | 40 |  | 225 |  | 1 |  | 266 |
| Net (charge-offs) recoveries |  | - |  | (420) |  | 185 |  | (2) |  | (237) |
| Balance at December 31, 2011 | \$ | 160 | \$ | 607 | \$ | 187 | \$ | 1 | \$ | 955 |

Components of the allowance for losses, and the related carrying amount of loans for which the allowance is determined, are as follows:



## Information relative to impaired loans is as follows:




Interest income recognized on impaired loans was immaterial for 2012 and 2011, respectively.
The Company had no troubled debt restructurings for the years ended December 31, 2012 and 2011.

The carrying amounts of loans by performance status and credit quality indicator are as follows:

|  | December 31, 2012 (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans By Past Due and Performance Status |  |  |  |  |  |  |  |  |  | Loans By Credit Quality Indicator |  |  |  |  |  |
|  | Accruing Loans |  |  |  |  |  | Nonaccrual Loans |  | Total Loans |  | Nonclassified |  | Classified |  |  |  |
|  | Current |  | $\begin{aligned} & \text { 30-89 Days } \\ & \text { Past Due } \end{aligned}$ |  | 90 Days or More Past Due |  |  |  |  | paired |  |  |  | aired |
| Construction, land and land development |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 3,545 | \$ | - | \$ | - | \$ | - |  |  | \$ | 3,545 | \$ | 3,545 | \$ | - | \$ | - |
| Other |  | 10,612 |  | - |  | - |  | - |  | 10,612 |  | 8,596 |  | 2,016 |  | - |
|  |  | 14,157 |  | - |  | - |  | - |  | 14,157 |  | 12,141 |  | 2,016 |  | - |
| Real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family |  | 24,218 |  | 155 |  | - |  | 1,292 |  | 25,665 |  | 24,357 |  | 16 |  | 1,292 |
| Multifamily |  | 12,758 |  | - |  | - |  | - |  | 12,758 |  | 12,758 |  | - |  | - |
| Commercial |  | 156,128 |  | 1,130 |  | - |  | 51 |  | 157,309 |  | 156,893 |  | 365 |  | 51 |
| Farmland |  | 5,516 |  | - |  | - |  | 647 |  | 6,163 |  | 5,516 |  | - |  | 647 |
|  |  | 198,620 |  | 1,285 |  | - |  | 1,990 |  | 201,895 |  | 199,524 |  | 381 |  | 1,990 |
| Commercial and industrial |  | 21,220 |  | - |  | 52 |  | 96 |  | 21,368 |  | 21,220 |  | - |  | 148 |
| Consumer and other |  | 147 |  | - |  | - |  | - |  | 147 |  | 147 |  | - |  | - |
|  | \$ | 234,144 | \$ | 1,285 | \$ | 52 | \$ | 2,086 | \$ | 237,567 | \$ | 233,032 | \$ | 2,397 | \$ | 2,138 |



## NOTE C - FORECLOSED REAL ESTATE

A summary of the activity in foreclosed real estate held for sale is as follows:

|  | Period Ended December 31, 20122011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |
| Balance at beginning of year | \$ | 2,487 | \$ | 3,014 |
| Transfers from loans |  | 1,532 |  | 2,177 |
| Capitalized expenses |  | - |  | 155 |
| Valuation allowances recorded |  | (161) |  | (763) |
| Disposition |  | $(1,171)$ |  | $(2,096)$ |
| Balance at end of year | \$ | 2,687 | \$ | 2,487 |

Net expense from foreclosed real estate included in noninterest expenses is as follows:

| Period Ended December 31, |
| :---: |
| 2012 |$\frac{2011}{\text { (in thousands) }}$


| Net (gain) loss on disposition | $\$$ | $(61)$ |  | $\$$ | 147 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Valuation allowances recorded |  | 161 |  | 763 |  |
|  |  |  |  |  |  |
| Balance at end of year | $\$$ | 100 |  | $\$$ | 910 |

## NOTE D - PREMISES AND EQUIPMENT

At December 31, premises and equipment, less accumulated depreciation and amortization consisted of the following:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | (in thousands) |  |  |  |
| Leasehold improvements | \$ | 785 | \$ | 785 |
| Furniture, fixtures and equipment |  | 1,191 |  | 1,186 |
|  |  | 1,976 |  | 1,971 |
| Accumulated depreciation |  | $(1,530)$ |  | $(1,326)$ |
|  | \$ | 446 | \$ | 645 |

The Company rents office space under an operating lease. The lease is for five years with renewal options. Rent expense in 2012 and 2011 was $\$ 252,000$ and $\$ 318,000$, respectively.

Future lease payments under the lease are as follows:

| Years ending <br> December 31, | (in thousands) |  |
| :--- | :---: | :---: |
| 2013 | $\$$ | 255 |
| 2014 |  | 236 |
| 2015 | 14 |  |
| 2016 |  | - |
| 2017 |  | - |
| Thereafter | $\$$ | 505 |
|  |  |  |

During 2011, the Company elected to close a leased facility in Fort Collins, Colorado. As a result of the closure, the Company recorded an expense for the remaining net book value of the leasehold improvements associated with this property totaling $\$ 108,000$.

## NOTE E - CORE DEPOSIT INTANGIBLE

The core deposit intangible asset consists of the:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | (in thousands) |  |  |  |
| Core deposit intangible | \$ | 2,166 | \$ | 2,166 |
| Less accumulated amortization |  | $(1,378)$ |  | (898) |
|  | \$ | 788 | \$ | 1,268 |

Future annual amortization of the core deposit intangible is as follows:

| Years ending <br> December 31, | (in thousands) |  |
| :---: | :---: | :---: |
| 2013 | $\$$ | 301 |
| 2014 |  | 189 |
| 2015 |  | 119 |
| 2016 |  | 75 |
| 2016 |  | 47 |
| Thereafter |  |  |
|  |  |  |
|  |  |  |

## NOTE F - DEPOSITS

The aggregate amount of time deposits in denominations of $\$ 100,000$ or more at December 31, 2012 and 2011 was \$56,455,000 and \$13,743,000, respectively.

At December 31, 2012, the scheduled maturities of certificates of deposit are as follows:

| Years ending |  |  |
| :---: | :--- | ---: |
| December 31, |  |  |
| 2013 | (in thousands) |  |
| 2014 | $\$$ | 47,602 |
| 2015 |  | 29,955 |
| 2016 | 26,537 |  |
| 2017 |  | 7,359 |
| Thereafter | 1,315 |  |
|  |  | 6,468 |

## NOTE G - FEDERAL HOME LOAN BANK BORROWINGS

At December 31, 2012 and 2011, long-term debt (debt with original maturities of more than one year) of $\$ 4,211,000$ consisted of a Federal Home Loan Bank fixed-rate advances with rates ranging from $1.10 \%-1.68 \%$, with a weighted average interest rate of $1.17 \%$. At December 31, 2012 and 2011, loans totaling $\$ 131,114,000$ and $\$ 119,734,000$ were pledged to secure all Federal Home Loan Bank borrowings. At December 31, 2012, the Company had additional borrowing capacity at the Federal Home Loan Bank of approximately \$70,487,000.

At December 31, 2012, scheduled maturities of borrowings were as follows:


NOTE H - NOTE PAYABLE
On October 28, 2010, the Company entered into a loan agreement with an unaffiliated bank (the Lender) to borrow up to $\$ 5$ million under a line of credit. Interest was computed at $.5 \%$ above the New York prime rate as published in the Wall Street Journal. The interest rate on the note had a floor of $6 \%$ and a ceiling of $9 \%$. Interest on the note was due quarterly. The note was collateralized by all of the common stock of the Banks that is owned by Verus. The note was guaranteed by certain key officers and directors of the Company. Also, the Company was required to purchase life insurance policies on these individuals. The Company deposited $\$ 600,000$ (an amount equal to estimated interest on the note for two years) with the

Lender in an "interest reserve account." Amounts in this account may be applied to accrued interest by the Lender at its discretion.

The loan agreement for the note contained covenants and restrictions relative to the use of dividend payments, maintaining adequate capital levels, the allowance for loan losses, levels of classified assets in relation to equity, earnings and other factors. At December 31, 2012, the loan was subject to a term out provision. The loan was paid in full, prior to December 31, 2012.

## NOTE I - INCOME TAXES

Following is an analysis of income taxes included in the statements of income:

| 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  |
| \$ | 2,683 | \$ | 1,960 |
|  | 381 |  | 275 |
|  | 3,064 |  | 2,235 |

Deferred tax expense (benefit)
Federal

| $(132)$$(18)$ |  |  | (755) |
| :---: | :---: | :---: | :---: |
|  |  |  | (107) |
|  | (150) |  | (862) |
| \$ | 2,914 | \$ | 1,373 |

Listed below are the components of the net deferred tax assets, which are included in other assets:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | (in thousands) |  |  |  |
| Deferred tax assets |  |  |  |  |
| Allowance for loan losses | \$ | 814 | \$ | - |
| Basis of loans |  | 825 |  | 1,796 |
| Net operating loss carryforwards |  | 50 |  | 207 |
| Organizational costs |  | 259 |  | 288 |
| Other |  | 366 |  | 196 |
| Total deferred tax assets |  | 2,314 |  | 2,487 |
| Deferred tax liabilities |  |  |  |  |
| Core deposit intangible |  | (292) |  | (470) |
| Other |  | - |  | (13) |
| Total deferred tax liabilities |  | (292) |  | (483) |
| Net deferred tax asset before valuation allowance |  | 2,022 |  | 2,004 |
| Less valuation allowance |  | - |  | (132) |
| Net deferred tax asset | \$ | 2,022 | \$ | 1,872 |

The reasons for the differences between the statutory federal income tax rate and the effective tax rate are summarized as follows:

|  | Year Ended December 31, |  |
| :--- | :---: | :---: |
|  | 2012 |  |
|  | (percentage) |  |
| Statutory federal tax rate | 34.0 | 34.0 |
| Increase (decrease) resulting from: |  |  |
| State tax, net of federal tax benefit | 3.5 | 4.2 |
| Net operating loss carryforward | $(3.0)$ | $(5.2)$ |
| Taxable dividends paid to Verus | 3.3 | - |
| Other | 1.3 | $(0.8)$ |
|  |  | 39.1 |
| Effective rate |  |  |

As described in Note A, Verus and the Bank each file separate income tax returns. Verus used all operating loss carryforwards during 2012. The Bank has net operating loss carry forwards totaling $\$ 135,000$ which expire by 2030. Of this amount, all of it may be utilized in 2013 to
offset taxable income. The valuation allowance at December 31, 2011 relates to loss carryforwards.

## NOTE J - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and stand-by letters of credit.

Those instruments involve, to a varying degree, elements of credit risk in excess of the amount recognized in the statement of financial position. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and stand-by letters of credit is represented by the contractual notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

At December 31, 2012 and 2011, the following financial instruments were outstanding whose contract amounts represent credit risk:

|  | Contract Amount |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | (in thousands) |  |  |  |
| Commitments to extend credit | \$ | 22,588 | \$ | 16,467 |
| Stand-by letters of credit |  | 256 |  | 276 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee.

Since many of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management's credit evaluation. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment and income-producing commercial properties.

Stand-by letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

## NOTE K - EMPLOYEE BENEFIT AND COMPENSATION PLANS

## 401(k) Plan

The Company maintains a $401(\mathrm{k})$ retirement plan whereby substantially all employees who meet certain age and length of service requirements may participate in the plan. For the period ended December 31, 2012 and 2011, expense attributable to the Plan amounted to $\$ 49,000$ and $\$ 41,000$, respectively.

## Employment Agreement

The Company has employment agreements with its CEO and President. The agreements establish a salary that is increased annually based on performance factors relating to Company earnings, asset growth and asset quality. The CEO and President are also entitled to participate in annual bonuses based on Company earnings and asset quality. These are subject to annual review and approval by the Board of Directors.

## Stock Appreciation Rights

The Company has adopted a Stock Appreciation Rights (SAR) plan for senior officers during 2012. Under the plan, participants are granted a number of SARs at the discretion of the Company's Board of Directors. Each SAR entitles the holder to the book value appreciation in one share of the Company's common stock for the periods following the date of grant. The value of the stock appreciation vests immediately, at which time the holder is entitled to receive the value in cash. Expense attributable to the plan in 2012 was $\$ 389,000$. All expenses were paid as part of 2012 compensation, and no liability related to this expense existed as of December 31, 2012.

## NOTE L - RELATED PARTY TRANSACTIONS

In the ordinary course of business, the Company may make loans to executive officers, directors and principal shareholders of the Company, including their immediate families and companies in which they are principal owners. At December 31, 2012 and 2011, loans to these persons totaled $\$ 3,921,000$ and $\$ 7,166,000$, respectively. Deposits from related parties held by the Company at December 31, 2012 and 2011 amounted to $\$ 3,395,000$ and $\$ 4,396,000$, respectively.

## NOTE M - STOCKHOLDERS' EQUITY AND DIVIDENDS

## Preferred Stock

In 2011 the Company issued 9,740 shares of perpetual, non-cumulative preferred stock (\$1,000 per share liquidation preference) to the United States Department of Treasury as part of the Treasury's Small Business Lending Fund (SBLF) program. Total proceeds from the transaction were $\$ 9,740,000$.

The SBLF is a dedicated investment fund that encourages lending to small businesses by providing capital to qualified community banks. The SBLF is structured to encourage small business lending through a tiered dividend structure where the dividend rate on the preferred stock is based on the growth of the Company's small business lending. The initial dividend rate payable on SBLF capital is, at most, $5 \%$, and the rate falls to $1 \%$ if a company's small business lending increases by $10 \%$ or more. Companies that increase their lending by less than $10 \%$ pay dividend rates between $2 \%$ and $4 \%$. If a company's lending does not increase in the first two years after issuance, however, the dividend rate increases to $7 \%$. Four and one-half years after issuance, the dividend rate for all companies increases to $9 \%$. Dividends on the SBLF preferred stock are payable quarterly in arrears each January 1, April 1, July 1 and October 1. The Company's dividend rate in 2012 and 2011 was $1 \%$.

## Dividends

Federal banking regulations place certain restrictions on dividends paid by the Bank to its shareholders. Approval by the banking regulators is required if the total of all dividends declared by the Bank exceeds the total of their net profits for the year combined with their retained net profits of the preceding two years.

In addition, dividends paid by the Bank would be prohibited if the effect thereof would cause the Banks capital to be deemed below the applicable minimum capital requirements.

## NOTE N - MINIMUM REGULATORY CAPITAL REQUIREMENTS

The Bank is are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Banks' financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of December 31, 2012 and 2011, that the Bank met all capital adequacy requirements to which they are subject.

As of December 31, 2012 and 2011, the most recent notification from bank regulators categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized an institution must maintain minimum total risk-based, Tier 1 riskbased, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since
that notification that management believes have changed the Bank's category. The Bank's actual capital amounts and ratios are also presented in the following table.

| Actual |  |  |
| :--- | :--- | :--- |
| Amount Ratio | Minimum capital <br> requirement | Minimum to be <br> well capitalized <br> under prompt <br> corrective action <br> provisions |
|  | Amount Ratio |  |
| (in thousands) |  |  |

## As of December 31, 2012

| Total capital (to risk weighted assets) | $\$ 38,471$ | $15.9 \%$ | $\$ 19,417$ | $8.0 \%$ | $\$ 24,271$ | $10.0 \%$ |
| :--- | ---: | :--- | ---: | :--- | ---: | :--- |
| Tier 1 capital (to risk weighted assets) | 35,424 | 14.6 | 9,708 | 4.0 |  | 14,562 |

## As of December 31, 2011

| Total capital (to risk weighted assets) | $\$ 40,527$ | $17.9 \%$ | $\$ 18,086$ | $8.0 \%$ | $\$ 22,608$ | $10.0 \%$ |
| :--- | ---: | :--- | ---: | :--- | ---: | :--- |
| Tier 1 capital (to risk weighted assets) | 37,682 | 16.7 | 9,043 | 4.0 | 13,565 | 6.0 |
| Tier 1 capital (to average assets) | 37,682 | 15.2 | 9,933 | 4.0 | 12,416 | 5.0 |

## NOTE O - FAIR VALUE MEASUREMENT

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 - Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 - Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate fair value:
Impaired Loans - The Company does not record loans at fair value on a recurring basis. However, from time to time, fair value adjustments are recorded on these loans to reflect (1) partial write-downs that are based on the current appraised or market-quoted value of the underlying collateral or (2) the full charge-off of the loan carrying value. In some cases,
the properties for which market quotes or appraised values have been obtained are located in areas where comparable sales data is limited, outdated, or unavailable. Fair value estimates for impaired loans are obtained from independent appraisers or other third-party consultants (Level 3).

Foreclosed Real Estate - Nonrecurring adjustments to certain commercial and residential real estate properties classified as foreclosed real estate are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized.

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:
December 31, 2012

|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | san |  |  |  |
| Impaired loans | \$ | - | \$ | - | \$ | 1,505 | \$ | 1,505 |
| Foreclosed real estate | \$ | - | \$ | - | \$ | 2,687 | \$ | 2,687 |

December 31, 2011

| Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| \$ | - | \$ | - | \$ | 1,183 | \$ | 1,183 |
| \$ | - | \$ | - | \$ | 2,487 | \$ | 2,487 |

At December 31, 2012 and 2011, impaired loans, which are measured for impairment using the fair value of the collateral, with a carrying value of $\$ 1,990,000$ and $\$ 1,533,000$, respectively, were written down to their fair value of $\$ 1,505,000$ and $\$ 1,183,000$, resulting in an additional provision for loan losses of $\$ 485,000$ and $\$ 350,000$, respectively, which was included in earnings for the year.

At December 31, 2012 and 2011, foreclosed real estate with a cost basis of $\$ 3,048,000$ and $\$ 3,250,000$, respectively, is carried at its estimated fair value of $\$ 2,687,000$ and $\$ 2,487,000$, respectively. The valuation allowance of $\$ 361,000$ and $\$ 763,000$, respectively, has been recorded through expense.

During 2012 and 2011, there were no changes or amounts in Level 3 assets or liabilities recorded at fair value on a recurring basis.

The following summary presents the methodologies and assumptions used to estimate the fair value of the Company's financial instruments. The Company operates as a going concern and, except for its investment portfolio, no active market exists for its financial instruments. Much of the information used to determine fair value is highly subjective and judgmental in nature and, therefore, the results may not be precise. The subjective factors include, among other things, estimates of cash flows, risk characteristics, credit quality and interest rates, all of which are subject to change. Since the fair value is estimated as of the balance sheet date, the amounts which will actually be realized or paid upon settlement or maturity of the various financial instruments could be significantly different.

## Cash and Cash Equivalents

The carrying amounts of cash and short-term instruments approximate fair values. Interestbearing deposits in other financial institutions are carried at cost. Fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk of similar types of products.

## Nonmarketable Equity Securities

The carrying amount of nonmarketable equity securities approximates fair value based on the redemption provision of the securities.

## Loans

The fair value of fixed rate loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. For variable rate loans, the carrying amount is a reasonable estimate of fair value. For loans where collection of principal is in doubt, an allowance for losses has been estimated. Loans with similar characteristics were aggregated for purposes of the calculations.

## Deposits

The fair value of demand deposits, savings accounts, NOW accounts, and certain money market deposits is the amount payable on demand at the reporting date (i.e. their carrying amount). The fair value of fixed maturity time deposits is estimated using a discounted cash flow calculation that applies the rates currently offered for deposits of similar remaining maturities.

## Federal Home Loan Bank Borrowings

The fair values of the Company's borrowed funds are estimated using discounted cash flow analyses based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

## Note Payable

The carrying amount is the estimate of fair value because the interest rate on the note is variable.

## Accrued interest

The carrying amounts of accrued interest approximate fair value.

## Off-balance Sheet Instruments

Off-balance sheet commitments are not addressed for fair value disclosure considerations. Because of the difficulty in assessing and valuing the likelihood of advancing the proceeds of letters of credit and unadvanced commitments, management believes it is not feasible or practicable to fairly and accurately disclose a fair value of off-balance sheet commitments.

## Limitations

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

The estimated fair value and related carrying amounts of the Company's financial instruments as of December 31, 2012 and 2011 are as follows:

December 31,

| 2012 |  | 2011 |
| :--- | :--- | :--- |
| $\begin{array}{lll}\text { Carrying } & & \text { Carrying } \\ \text { Amount } & & \\$ |  |  Fair Value  |
|  (in thousands)  |  Amount  | \end{array}$)$ |

## Financial Assets

| Cash and cash equivalents | $\$ 22,797$ | $\$ 22,816$ | $\$ 20,241$ | $\$ 20,241$ |
| :--- | ---: | ---: | ---: | ---: |
| Nonmarketable equity securities | 1,546 | 1,546 | 1,280 | 1,280 |
| Loans, less allowance for loan losses | 235,372 | 237,514 | 220,950 | 221,761 |
| Accrued interest receivable | 814 | 814 | 888 | 888 |

## Financial Liabilities

| Deposits | $\$ 226,670$ | $\$ 225,848$ | $\$ 206,735$ | $\$ 205,522$ |
| :--- | :---: | :---: | ---: | ---: |
| Federal Home Loan Bank borrowings | 4,211 | 4,259 | 4,211 | 4,306 |
| Note payable | - | - | 2,225 | 2,225 |
| Accrued interest payable | 68 | 68 | 112 | 112 |

